

Safe Harbor Notice

- Intumit's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise

Agenda



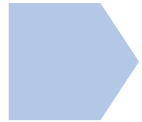
Company Profile



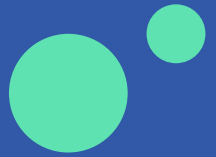
Business Progress for 2023



Future Business Focus



QA & Discussion



Company Profile

About Intumit



Established	May 1999
Capital	290 Million TWD; TPEX: 7547
Office	Taipei, Seattle, Tokyo, Beijing
CMMI	Level 3 Certificate
Patents	Over 20+
Implementations	Over 650+



CEO JD Chiou

Partners



Microsoft FY23
Partner of the Year
Award Top ISV
Partner 2023



LINE Biz-Solutions Tech and Solution Partner

- LINE Official Account Technology Partner (Only 18 companies in Taiwan, as of Aug 2022)
- CLOVA Partner (Only 6 companies in Taiwan, as of Aug 2022)

LINE Account Solutions
Tech Partner 2023
Authorized



LINE Account Solutions
CLOVA Partner 2023
Authorized



Apple Messages for Business MSP (Messaging Service Provider) Partner (Only 60 companies in the world, only in Taiwan, as of October 2021)



- Microsoft Teams Global 150+ Partner
- Microsoft AI Inner Circle Partner Program
- Microsoft Teams Partner Alliance
- Microsoft Top Valuable ISV, FY17/FY18/FY19/FY20H1
- Microsoft Best Co-Sell Performance ISV, GCR, FY18
- Microsoft Top App Innovation Partner FY22H1



- Gartner Cool Vendors in Analytics 2017, Greater China
- Gartner Top AI Startups 2021, Greater China



Honor for recent years



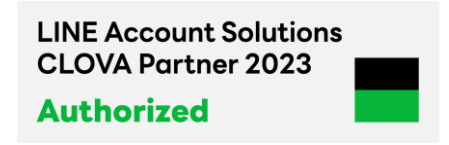
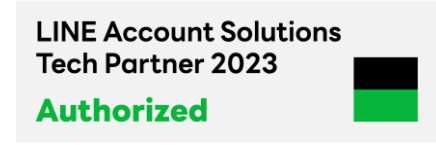
- Fukuoka Global Venture Awards: EY Creation Award
- Gartner Cool Vendors in Analytics 2017
- Microsoft Top Valuable ISV FY17
- 2017th Taiwan 100 Innovational Product: Gold Award

- Microsoft Top Valuable ISV FY18
- Microsoft Best Co-sell Performance ISV GCR, FY18

- Microsoft Top Valuable ISV FY19
- Microsoft Top Valuable ISV FY20H1

- Listed on ESB
- Gartner Top AI Startups 2021, Greater China
- Apple Business Chat Tech Partner

- Clova³ LINE CLOVA Tech Partner
- LINE Biz-Solutions Tech Partner
- Microsoft Teams partner Alliance
- Microsoft Top App Innovation Partner FY23
- Ministry of Digital Affairs AI Service Org. Certification



Global Success Cases

85% Market Share in Taiwan Financial Sector
Over 650 Implementations



Financial Sectors

Public Sectors

Other Sectors

Global



Intumit Services



External Usage
(End Users/ Customers)

SmartRobot
SmartBC



Azure OpenAI / ChatGPT / LLM



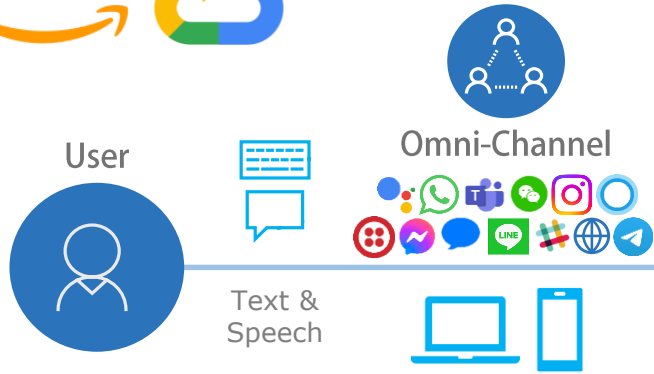
Internal Usage
(Employees)

SmartKMS
SmartWork

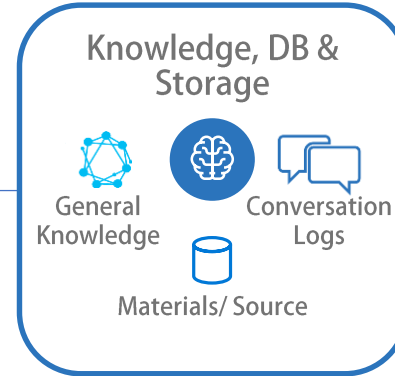
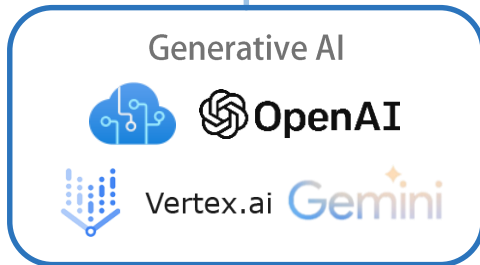
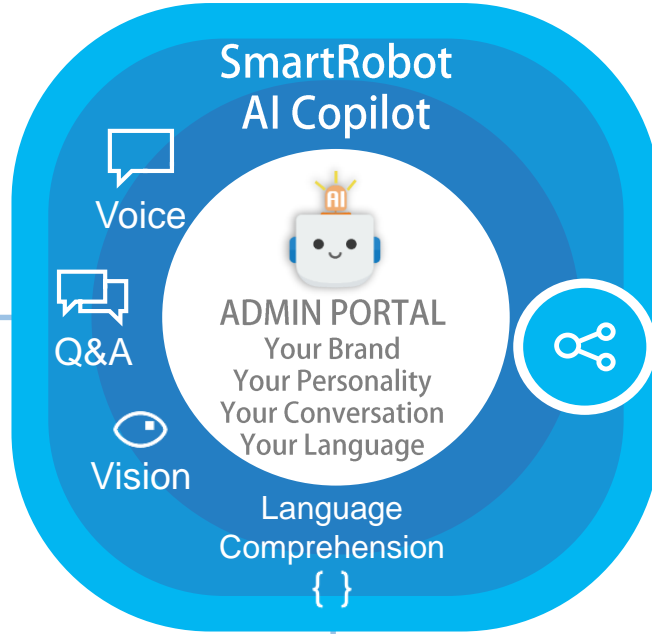
Intumit Services with GenAI

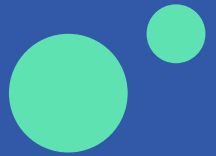
Enterprise Level Conversational AI Copilot

Available in Any Cloud Platforms



Enterprise Conversational AI





Business Progress for 2023

Financial Highlights of FY 2023

Revenue

+**6**% YOY

Orders Received

+**12**% YOY

Backlogs

+**13**% YOY

Net Profit

+**25**% YOY

EBT Margin

+**3.4** PTs YOY

ROE

+**1.1** PTs YOY

*the numbers here are unaudited financial results of 2023

Progress for Technologies Development

專利案號：112106683

智專收字第1122009221-0



電子送件 [HTML]

日期：112年02月23日

【發明專利申請書】

【案由】 10000

【一併申請實體審查】 是

【事務所或申請人案件編號】 P4321TW-40

【中文發明名稱】 一種使用生成人工智能對善意問題的最佳答案進行排名的方法
【英文發明名稱】 A Method for Ranking the Best Answers to a Well-intentioned Question
Using Generative AI

【申請人1】
【國籍】 TW中華民國
【中文名稱】 碩網資訊股份有限公司
【英文名稱】 Intumit, Inc.



專利案號：112128011

智專收字第1122040123-0



電子送件 [HTML]

日期：112年07月26日

【發明專利申請書】

【案由】 10000
【一併申請實體審查】 是
【事務所或申請人案件編號】 P4346TW-40

【中文發明名稱】 一種以生成式AI為基礎的智慧型訊息回覆與派送系統
【英文發明名稱】 An Intelligent Message Reply and Delivery System Based on Generative AI

【申請人1】
【國籍】 TW中華民國
【中文名稱】 碩網資訊股份有限公司
【英文名稱】 Intumit, Inc.

專利案號：112139034

智專收字第1122055881-0



電子送件 [HTML]

日期：112年10月12日

【發明專利申請書】

【案由】 10000
【一併申請實體審查】 是
【事務所或申請人案件編號】 P4381TW-40

【中文發明名稱】 一種整合生成式人工智慧的語意搜尋方法
【英文發明名稱】 A Method of Semantic Search Integrating Generative AI

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【英文名稱】 Intumit, Inc.

Progress on Generative AI

Semantic Search

NLP

Vector Correlation

Composite Answer Generation

Source Tag

Easy Set-up

Smart Search for Big Data

Voice Recording & Summary

Online News

Deduce Core Ideas

Auto Retrieve

Emotion Analysis

Voice Reply & Summary Generation/Analysis

Voice Analysis Distributing Mechanism

Automatic Documentation

Report Draft

Meeting Transcript

Meeting Record

Press Release

Generate Documents Based on Integrated Sources

Prompt Advice for Troubleshooting Anomalies

Multi-language Chatbot

Multi-language

Composite Answer

FAQ Auto Gen

Contents Auto Gen

Dialogue Flow Auto Generation

Optimized Traditional Q&A Process

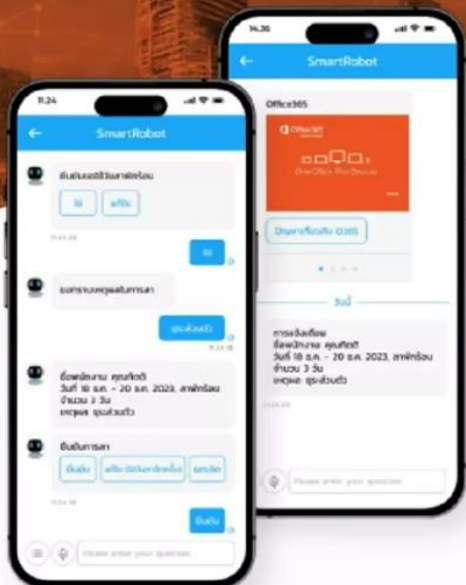
Business Progress in ASEAN/Thailand

SmartKMS

Knowledge Management System

Smart Robot

ระบบ AI ที่ประสานการทำงานกับระบบ SmartKMS ช่วยจัดการองค์ความรู้ในองค์กร และแก้ไขปัญหาได้อย่างมีประสิทธิภาพ



Humanica Group จับมือ Intumit Inc. เปิดตัวโปรแกรม SmartKMS และ ระบบ AI ตอบโจทย์ทุกมิติของลูกค้าด้าน Digital Transformation

Awards in 2023





Future Business Focus

Enterprise AI Market Growth are Accelerating

Gartner

80%

of enterprises will have incorporated AI by 2026



73.3%

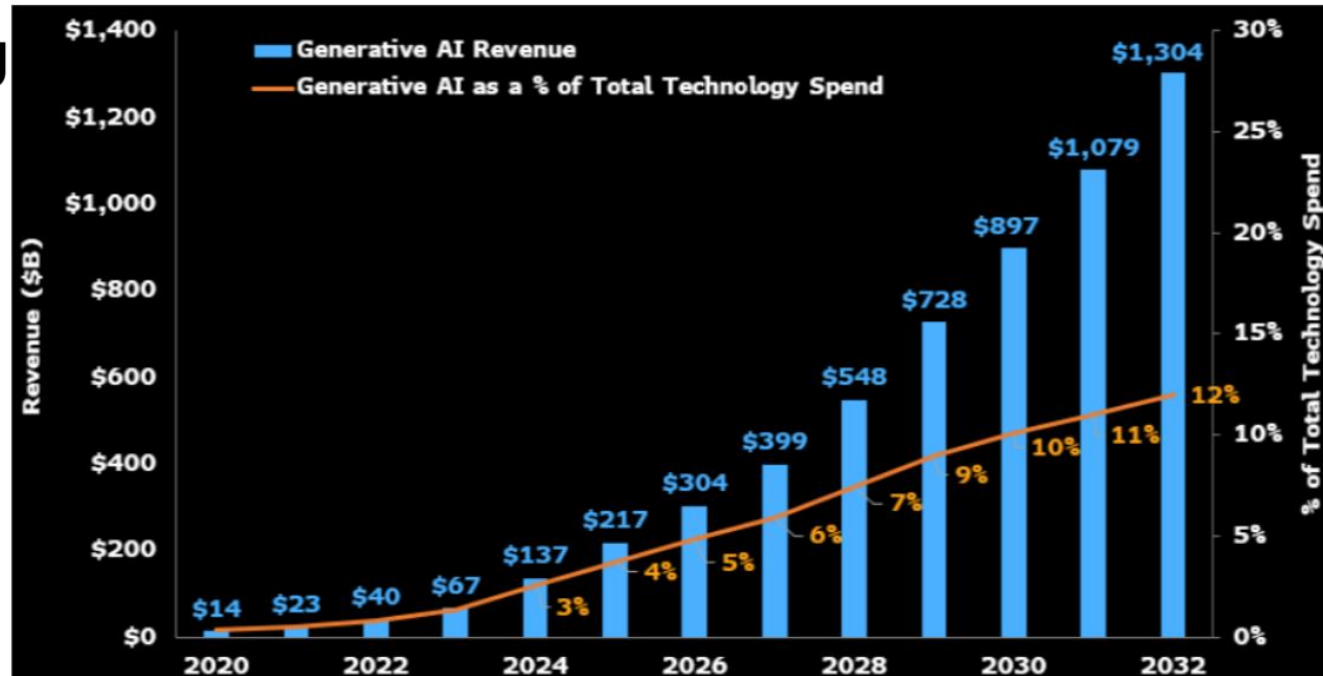
Spending on GenAI Solutions Will Reach \$143 Billion in 2027 with a Five-Year CAGR of 73.3%



71%

of Asia-Pacific CEOs are accelerating GenAI investments

Bloomberg



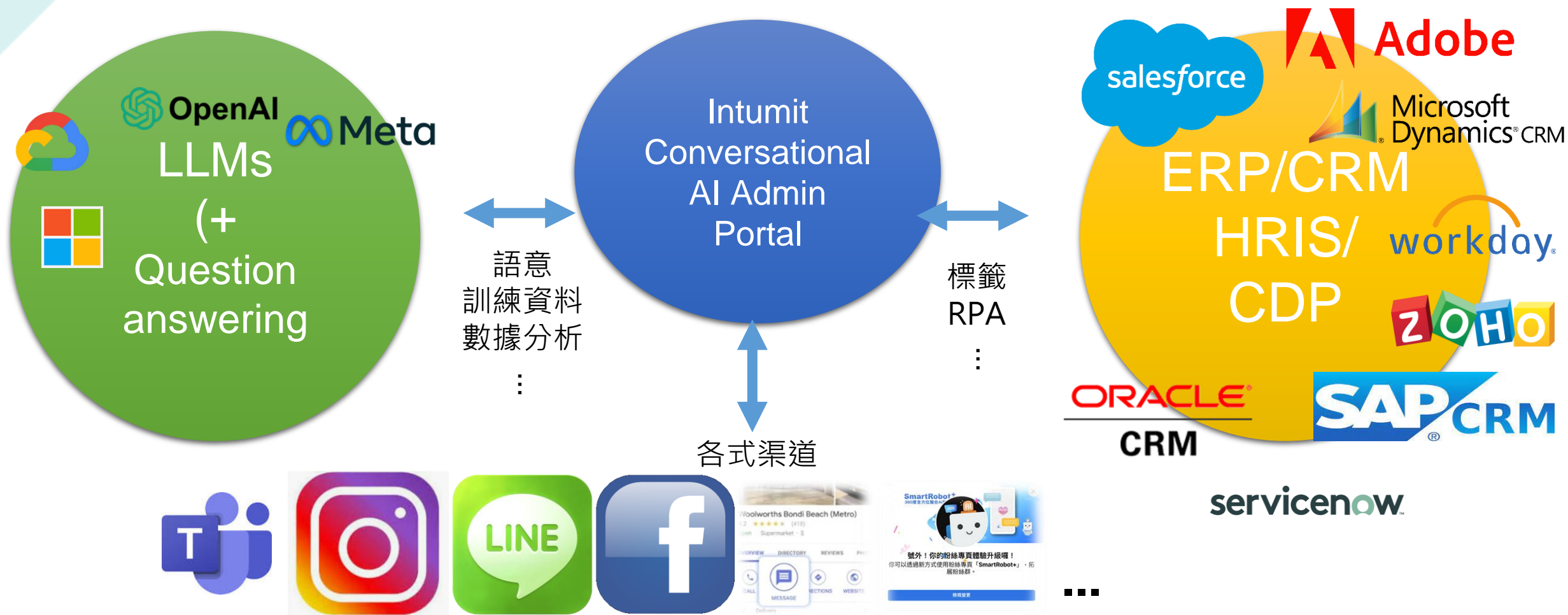
Source: Bloomberg Intelligence, IDC

Bloomberg



Leverage- Embracing Global AI Ecosystems

Intumit Admin Portal for Global AI/SaaS Ecosystems



Diversity-Expand Partnership for Global Markets



Key Takeaways



Huge Addressable Market Opportunities



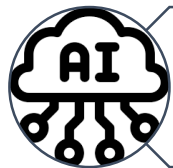
Fast Mover of Enterprise Generative AI



Solid Customer Base with Success Cases



Patented Technologies for AI Admin Portal



Partnership for Global AI Ecosystems



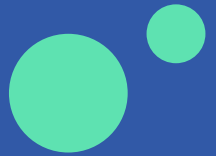
Empowering Enterprise DX with Generative AI



 po@intumit.com

   [Intumit.AI.DX](#)

 [Intumit – Digital Transformation with AI](#)



QA & Discussion
